



Servebase Business Partner Programme

Collaborating to deliver integrated end to end market leading solutions

Increased Revenue & Margin

Market Leading Solutions

Flexible and Reliable

Full support and commitment



Servebase Business Partner Programme

Contact us: **0844 209 4370** Email: sales@servebase.com Web: www.servebase.com

As a leading provider of Global Card processing software, Servebase has the solution to compliment your customer propositions.

With more than 1500 customers across many countries and with offices and partners worldwide, Servebase has demonstrated consistent leadership, growth and profitability since its founding, 21 years ago.

Our Value Proposition

Our business partners represent an important driving force behind our success and in recognition of this we have developed The Servebase Business Partner Programme. Our objective is to collaborate with partners to bring added value to our customers. Our global brand of established PCI compliant Credit Card processing software solutions will enable you to increase revenue on your product offerings.

Increased Revenue & Margin - Gain new and add value to existing customers

Market Leading Solutions - Expand on your current solution offering

Flexible and Reliable - We can create bespoke solutions tailored to suit any industry

Full Support & Commitment - Full sales, marketing and technical support

There are two ways in which companies can join our mutually beneficial programme:

1) Servebase Accredited Referral Sales Partner.

These partners identify and refer opportunities to Servebase for card processing solutions.

2) Servebase Solution Business Partner.

These are accredited sales and service Business Partners. Endorsed by Servebase, they are furnished with the expertise to sell, integrate, implement and support the Servebase solutions within their target industries.

The Servebase Business Partner Programme's benefits are numerous:

- Free to Join
- Free technical and Sales training on our solutions
- Expand your solution offering
- Increase your margin potential
- Preferential Pricing
- Bonuses & Rebates
- Expert technical & sales support (24x7x 365 days)
- Global Coverage
- Access to online partner resource tools
- Participation in numerous incentive programmes
- Quarterly review meetings
- Lead Generation
- Co-Marketing